

Message Text

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PAGE 01 STATE 004900
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 TRSE-00 AID-05 CIAE-00
INR-07 NSAE-00 /028 R

DRAFTED BY COM/OED/MEPD/GBURKE/LW
APPROVED BY EB/OCA/CM/JREILLY
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/JHEAGEN, ACTG. DIR.
COM/OIM/SMILLER (INFO)
AF/LWHITE (INFO)
-----102337Z 128291 /72-62

R 102059Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY ABIDJAN

UNCLAS STATE 004900

E.O. 11652: N/A

TAGS: BENC, IV

SUBJECT: MAJOR PROJECT: TELECOMMUNICATIONS - FOREIGN
GOVERNMENT TENDERS

REF: (A) ABIDJAN 11687; (B) ABIDJAN 11744

1. COMMERCE/MEPD WAS CONTACTED BY PHOENIX INTERNATIONAL
(PI) REGARDING SUBJECT TENDERS.PI HAS BEEN HEAVILY
INVOLVED IN RECENT IBRD GOIC PROJECT SINCE IT IS
REPRESENTING NORTH ELECTRIC ON THAT JOB. PHOENIX NOW
ADVISES THAT THEY HAVE CLIENTS IN THE WIRE AND CABLE AREA

WHICH HAVE BEEN FOLLOWING GOIC TELECOMMUNICATIONS PROJECTS
FOR OVER A YEAR. PI HAD BEEN ADVISED DURING THE PAST
MONTHS BY IBRD THAT TENDERS FOR OUTSIDE PLANT AND OTHER
PORTIONS OF PROJECT WOULD BE HELD UP UNTIL THE TELEPHONE
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SWITCHING PORTION PROBLEMS HAVE BEEN CLEARED UP. PI HAS
JUST READ IN JANUARY 4, 1977 COMMERCE BUSINESS DAILY THAT
THREE TENDERS COVERING CABLE, TELEX AND MICROWAVE HAVE
BEEN ISSUED (BY REFTELS A, B AND ONE OTHER) WITH BID
DEADLINES OF JANUARY 29, FEBRUARY 26 AND APRIL 5
RESPECTIVELY. PI ALSO SAYS IBRD NORMALLY ALLOWS 90 DAYS
FOR BIDDING.

2. IN VIEW OF ABOVE, PI REQUESTS EMBASSY COMMENTS AS TO: (A) DO SHORT BID DEADLINES INDICATE PRESELECTION OF FRENCH OR OTHERS, (B) DO U.S. FIRMS HAVE REALISTIC CHANCE TO PARTICIPATE, AND (C) DOES EMBASSY HAVE ANY INFO AS TO WHETHER THREE TENDERS WILL IN FACT BE FINANCED BY IBRD? ANSWERS TO ABOVE WILL INDICATE WHETHER PI WILL SEEK BID DATE EXTENSION.
KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE004900
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/GBURKE/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770009-0696
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770166/aaaacfm0.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7cecb6db-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Reference: 77 ABIDJAN 11687, 77 ABIDJAN 11744
Retention: 0
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Review Withdrawn Fields: n/a
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Subject: MAJOR PROJECT: TELECOMMUNICATIONS - FOREIGN GOVERNMENT TENDERS
TAGS: BENC, IV
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Review Markings:
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